



Thank you for your interest in the LonMark Certified System Integrator program. Attached you will find a PDF version of the application so that you may review the qualifications.

Should you wish to apply for the program, please email [testing@lonmark.org](mailto:testing@lonmark.org) and include the following information:

Company Name  
Contact  
Mailing Address  
Phone Number  
Email Address

Upon receipt of this information Word Form will be sent to you along with an invoice for the application fee. Please use the Word Form when submitting the application and send it along with payment instructions (credit card or wire transfer) to [testing@lonmark.org](mailto:testing@lonmark.org). Payment must be received prior to processing the application. The application review process is done online by the peer review panel, therefore all documents must be submitted electronically.

Thank you for your interest in the LonMark CSI program. Please contact us if you have any questions.

# LonMark International

## Certified System Integrator Application

Thank you for applying for the LonMark Certified System Integrator Certificate. This application will provide us with the necessary information needed to evaluate your company's qualifications to become a Lonmark Certified System Integrator. The evaluation process requires that all information be submitted to the peer review panel prior to consideration.

Each application is reviewed by a panel of peers for completeness and alignment with the stated qualification requirements. Once the completed application is received, the peer review panel will assess the application based the LonMark Certified System Integrator program criteria. The panel's responsibility is to ensure a fair and accurate assessment of the fundamental capabilities, experience, and knowledge of the applicant. Should questions arise you will be contacted by a panel member. The panel is made up of LonMark member volunteers. Any LonMark Certified System Integrator may be nominated to serve on the review panel.

If you have any questions regarding the application, the evaluation process, or any other aspect of the program please contact LonMark International at [testing@lonmark.org](mailto:testing@lonmark.org).

The application consists of the following sections

Section 1: Information about your company, contacts, location, work focus, and a summary of your company's capabilities, objectives and experience. This information will be used for promotional purposes and to provide you with opportunities from inquiries.

Section 2: Information about the LonMark Certified Professionals which work in your local office, the training received, and their work experience. The minimum requirement is to employ at least two LM Certified Professionals but you may enter more. If you have more than three candidates then fill out this page twice. Current LMCP's will be verified with the LonMark database. Please ensure your employee's information is up to date on the LMI website as this may delay the application process if it is not.

Section 3: Information about your LonWorks project experience - A minimum of 2 project submissions are required; please fill out two separate project detailed submissions. Attached is also a XLS Sheet where you can enter all the basic information about the devices, architecture, you use in your project. Include the basic system architecture, including drawings if appropriate, showing compliance with the fundamental guidelines for an open, integrated LonMark system.

We wish you great success with your application.

## Company and Contact Information

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Applications for the LonMark Certified System Integrator are accepted from individual offices or branches only. No company wide applications are accepted. Please submit one complete application for each office.

Please enter all of the company details here:

Company Name:

Address:

City:

Zip, State:

Country:

Office Phone:

Prime Contact Name:

Prime Contact Title:

Prime Contact Cell or alternate Phone:

Email address of primary contact:

Secondary Contact Name:

Secondary Contact Title:

Secondary Contact Cell or Alternate Phone:

Secondary Contact Email Address:

Territory or Region(s) Serviced – include countries, states, regions covered:

Type of work your company performs:

Controls Contracting

System Integration

Mechanical Contracting

Master System Integration

Electrical Contracting

Project Planning

Consulting Engineering

Master Planning,

Consulting

System Engineering

Design Build Support

Other (provide details):

Plan and Spec Support

Company Information Summary – maximum of 500 words. This information will be used during the evaluation process and may be used for marketing, promotion, and informational purposes and may appear on the LonMark Certified Professional webpage and other materials.

## Certified Professional Candidate Information

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Certified Professional Candidate Requirements: A minimum of two LonMark Certified Professionals must be currently employed by the applicant. At least one candidate must be directly working out of the office being submitted. A second candidate may be responsible for this office or multiple offices in a local region. If a regional professional is submitted indicate the region this candidate is responsible for. A regional professional may be listed on one or more applications with the guideline that the professional be directly and primarily responsible for a reasonable regional territory. Each professional candidate must be current with their professional credential. Any application that has expired professionals submitted will be asked to resubmit once the professional's credentials are up to date. A listing of currently employed certified professionals may be included on the LMCSI website and other promotional material.

### Candidate 1

Name:

Title:

Phone:

Email:

Certificate expiration date:

Primary office location:

### Candidate 2

Name:

Title:

Phone:

Email:

Certificate expiration date:

Primary office location:

Is this candidate responsible for more than one office?:

How many offices is the candidate responsible for?:

Define the candidate's regional geographic responsibility:

### Candidate 3 (optional)

Name:

Title:

Phone:

Email:

Certificate expiration date:

Primary office location:

Is this candidate responsible for more than one office?:

How many offices is the candidate responsible for?:

Define the candidate's regional geographic responsibility:

### Candidate 4 (optional)

Name:

Title:

Phone:

Email:

Certificate expiration date:

Primary office location:

Is this candidate responsible for more than one office?:

How many offices is the candidate responsible for?:

Define the candidate's regional geographic responsibility:

## Project Experience

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Please enter here general Project information. For this Project you also have to fill out the component list in the attached XLS sheet page one. The evaluation of project experience will be based upon the adherence to the LonMark guidelines, usage of LonMark Certified products, proper system architecture, adherence to best practice design, system integration, open systems design, etc. Project information should include the following elements:

- Devices used
- System Infrastructure
- Network management structure
- System tools used (plugins, programmable applications, protocol analysis, etc.)
- Graphical user interface(s) implemented
- Enterprise connectivity (IP interface, LON-LAN-WAN structure, remote applications, etc)
- System performance and life cycle implementation methods (system verification using protocol analysis, system and tool customer training, energy conservation measures, etc)

## Project 1 – General Information

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Please enter here general Project information. For this Project you also have to fill out the component list in the attached XLS sheet page one.

Consider this project for a LonMark Case Study? Yes



## Project 2 – General Information

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Please enter here general Project information. For this Project you also have to fill out the component list in the attached XLS sheet page two.

Consider this project for a LonMark Case Study? Yes